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2014-2015**

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MAINE ESTATE PLANNING COUNCIL

Meeting Notice

Date: October 16, 2014

Place: Portland Country Club

Time: 4 p.m. Reception / 4:30 p.m. Program

DISABILITY INSURANCE

Barry Lundquist, Immediate Past President of the Council for Disability Awareness, will discuss the importance of disability planning and the consequences that face clients who don't address this. He'll discuss industry trends and challenges, and how they impact you and your clients.

About the speakers:

Barry Lundquist

Barry's professional background includes over 35 years of insurance industry experience in risk management, sales, sales leadership, senior executive management and consulting roles for employee benefits and individual disability products and sales channels at Paul Revere, Provident and Unum. In 2000, Barry founded Eastport Marketing Group, a consulting and marketing services company that helps insurance companies and distributors improve results. From 2009 through June of 2014, Barry served as President of the Portland, Maine based Council for Disability Awareness. Barry is active in the community and the industry, and serves on several non-profit and for profit corporate boards. Barry and his family reside in Falmouth, Maine.

The Council for Disability Awareness (CDA) is a Portland-based nonprofit dedicated to educating the American public about the risk and consequences of experiencing an income-interrupting illness or injury. The CDA engages in research, communications and educational activities that provide information and helpful resources to wage earners, employers, financial advisors, consultants and others who are concerned about the personal and financial impact a disability can have on wage earners and their families.

If you plan to attend, simply go to our website: www.meepec.org and in the upper left corner, click on "See Event Details" to RSVP.